KOENIG & BAUER

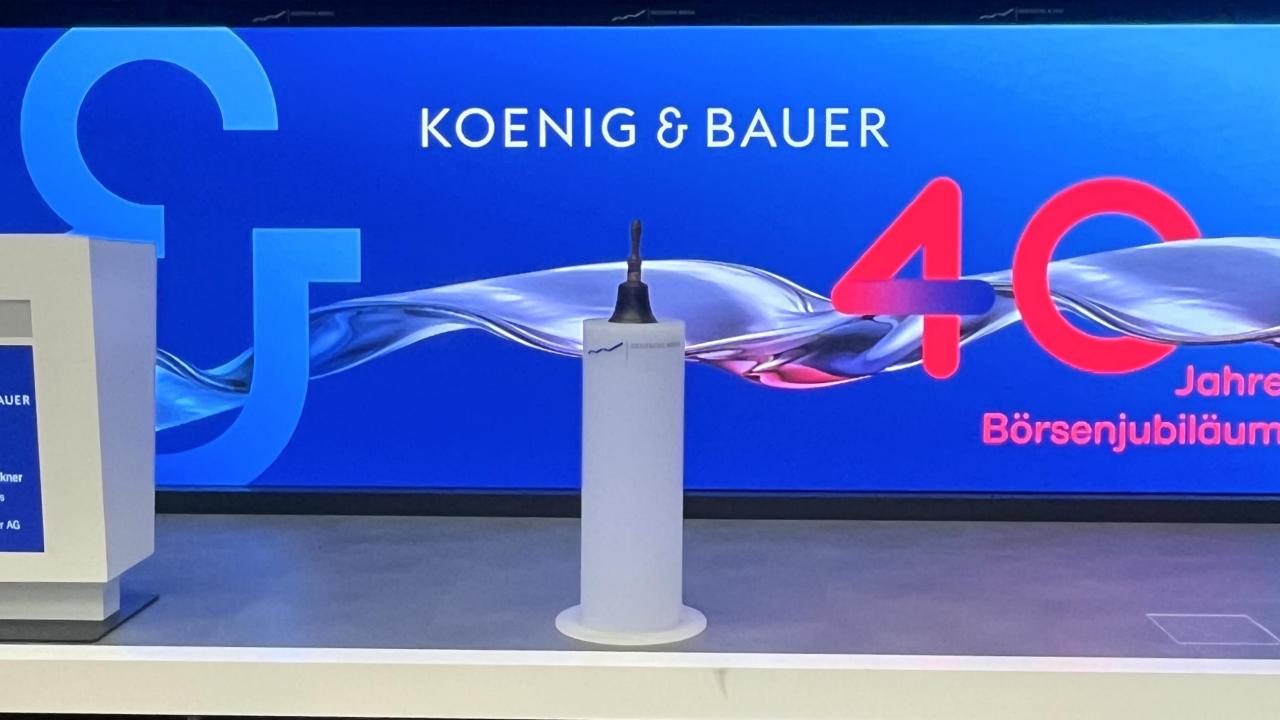


H1 2025

Dr Stephen Kimmich, CEO Dr Alexander Blum, CFO

6 August 2025

we're on it.



Successful Generational Change on the Executive Board







until 31 December 2025

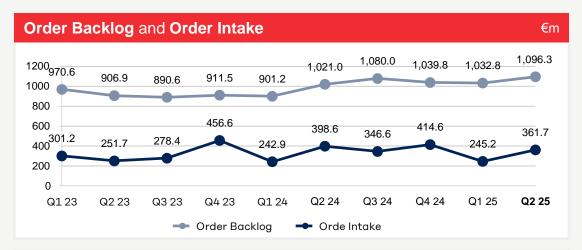
Special projects e.g. drupa president, VW PowerCo

Koenig & Bauer at a Glance

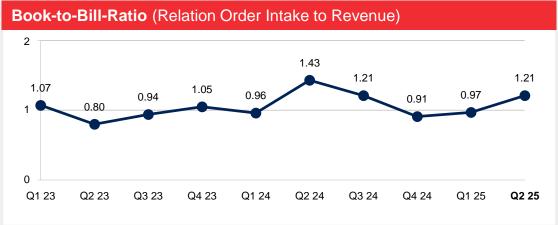
// 01	Business Performance at a Glance	Following a strong second quarter, Koenig & Bauer confirms its guidance and continues its strategy of focusing on strengthening profitability by reviewing the future alignment of Coding GmbH
// 02	News & Highlights H1 2025	From disruption to performance - 5 key focuses of corporate development Review of the future alignment of Koenig & Bauer Coding GmbH Successful results after China Print & Print4All in Italy Digital printing solution from Koenig & Bauer Kammann as the key to success Koenig & Bauer and PowerCo SE: Successful proof of concept Koenig & Bauer demonstrates pioneering spirit through comprehensive Al integration
// 03	Figures H1 2025	Order intake at €606.9m was 5.4% below the previous year – however, in the context of the restrained demand due to US tariff uncertainties and high order backlog around drupa, a solid development; Nevertheless, a record order backlog of €1,096.3m (7.4% YOY) was achieved Revenue increase of 3.5% to €550.4m, EBIT increase of 59.3% to -€13.8m, operating EBIT increase of 69.1% to -€9.6m compared to the previous year Improvement in net working capital with a NWC ratio of 26.3% (previous year: 28,3 %) achieved
// 04	Segment Report	Paper & Packaging Sheetfed Systems with positive revenue development and improved earnings as well as stable order intake at the previous year's drupa-level Special & New Technologies with increased revenue and earnings despite reduced order intake due to subdued demand caused by US tariff uncertainties in the digital printing sector
// 05	Forecast & Key Messages	Outlook for 2025: Slight revenue growth to €1.3bn with an increase in operating EBIT in a range of €35-50 million expected; Within these corridors, the achievement of the target depends to a large extent on the actual global economic and geopolitical developments in the coming months, in particular the impact of tariffs and the further development of the EUR/USD exchange rate

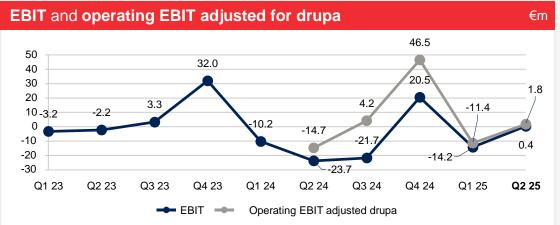
// 01 Business Performance at a Glance

Placing the first half of 2025 in the big picture



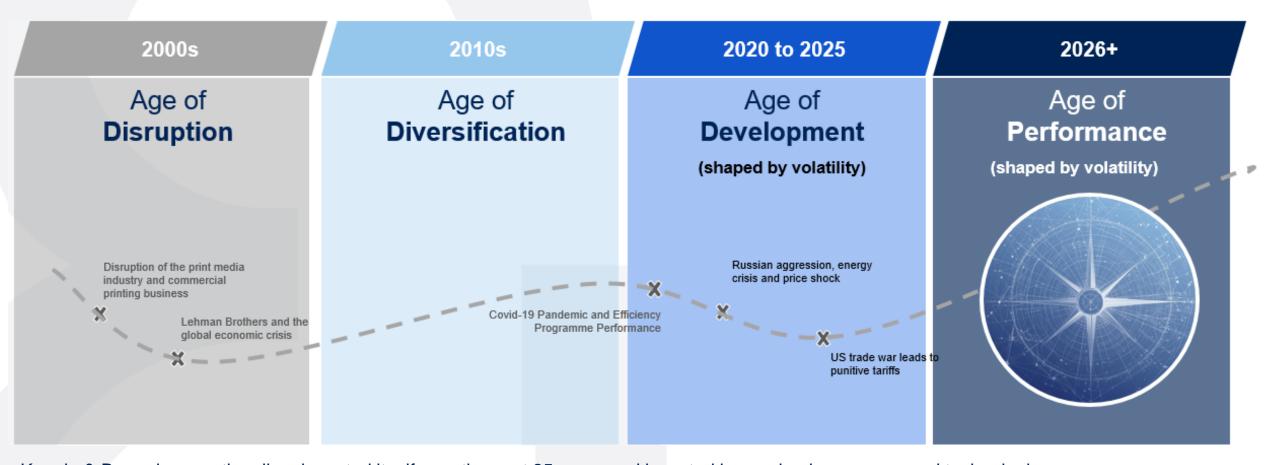






From Disruption to Performance





Koenig & Bauer has continually reinvented itself over the past 25 years and invested in new business areas and technologies.

Customer First

The customer is at the heart of our actions
Success through the highest quality, smooth processes, and exceeding expectations

Intelligence

- Artificial intelligence, robotics and automation to optimize internal processes and develop innovative products
- Intelligent solutions to increase efficiency and customer success

Go-to-Market

Scaling and successful market launch of our proven core portfolio position existing products even more successfully, further reduce complexity and focus more on securing sustainable growth

Resilience

 More flexibility, adaptability and speed to ensure the necessary scope to respond effectively to market changes and to maintain the position as a market shaper

Competitiveness

- Increasing our global competitiveness through continuous process optimization and critical analysis of our manufacturing costs
- Maintaining the leading position in mechanical engineering and profitable growth in a challenging environment

"Spotlight" as a focused look at sustainable earnings growth

- As forecast, in the course of the final implementation of all measures, extraordinary items of €4.2m (~ €2.8m in Q1 and ~ €1.4m in Q2) incurred in the first half of 2025 to conclude the "Spotlight" focus programme and to drive a sustainable earnings growth within the Group.
- The improvement in earnings demonstrates the positive effect of the nearly completed focus programme, which is contributing to the Group's realignment and the strengthening of its profitability through a more focused approach.
- Greater customer focus by reducing to two instead of three segments: Paper & Packaging Sheetfed Systems (P&P) as well as Special & New Technologies (S&T).
- Streamlining of the Executive Board to a CEO and a CFO from 2026 onwards.
- Group-wide project portfolio has already been reduced
 - CSMetalCan discontinued for 2-part beverage can printing
 - Complexity in the flexo sector reduced by the elimination of certain machine variants



Dive CMD

Review of the future alignment of Koenig & Bauer Coding GmbH

- As a logical next step in focusing on core business areas, the future alignment of Koenig & Bauer Coding GmbH is currently being reviewed.
- The rationale behind this is the limited overlap with the Group's other core business entailing industrial printing applications such as packaging or security printing.
- Coding GmbH operates as a largely autonomous entity and serves a
 downstream market; its coding systems are typically used by bottlers and
 packagers. Customers include large international corporations active in
 food and beverages, consumer goods, pharmaceuticals, cosmetics, as
 well as automotive and other industrial segments.
- In view of this different market orientation and the limited synergistic benefits within the Group as a whole, the review will be considering all options for the further development of coding, including a joint venture, a partnership or a possible sale.





Successful results after China Print and Print4All in Italy

- Positive results after the 11th Beijing International Printing Exhibition (China Print, 15 May – 19 May 2025). Despite a challenging market environment, the printing press manufacturer significantly surpassed its own expectations and further solidified its leading position in the Chinese market.
- The trade fair appearance, under the motto "More choices, More agility, More efficiency," led to numerous orders across all formats for new sheetfed offset presses.
- At the Print4All trade fair in Milan (27 May 30 May 2025), Koenig & Bauer showcased its comprehensive expertise as an end-to-end solution provider for packaging production, including solutions for corrugated cardboard, CI flexo and webfed digital printing.
- State-funded investment incentives, such as the Italian **economic promotion programme PNRR** launched in January 2025, contributed to the **positive trade fair result**. This programme alone led to **order intake of over 50 million euros** from Italy in the first few months of this year.



Digital printing solution from Koenig & Bauer Kammann as the key to success

- Koenig & Bauer Kammann digital printing solutions provided the technological basis for the award-winning Johnnie Walker project and enabled a realisation that was praised by the jury as a "groundbreaking masterclass in digital printing".
- The project won the main prize ("Supreme Award") as well as awards for design and innovation. This was made possible by direct printing on 5,000 bottles, featuring unique designs generated by AI from 50 artworks by Andy Gellenberg.
- This success is the result of close collaboration between Diageo, the artist, specialist partners such as Bulletproof, Hybrid Software,
 PSL GmbH and Koenig & Bauer Kammann, setting a new benchmark for digital printing in the industry.



Koenig & Bauer and PowerCo SE: Successful proof of concept

- PowerCo SE has successfully approved the development status of the dry-coating system, developed by Koenig & Bauer for the solvent-free powder coating of anodes and cathodes, with the "factory acceptance test" protocol. This means the proof of concept, targeted for mid-2025, has been achieved and the concept phase successfully concluded.
- The next step is to move the dry-coating system to a pilot line at PowerCo SE. Further scaling and developments will be carried out there to demonstrate the technology's suitability for industrial series production. The development partners will continue to bear their respective development costs as agreed.
- Koenig & Bauer plans to complete the scaling and developments with PowerCo SE in 2026. A commercial framework agreement has already been concluded between the parties for this purpose.



Koenig & Bauer demonstrates pioneering spirit through comprehensive AI integration

- "Al Empower 25": Koenig & Bauer launches comprehensive programme to integrate artificial intelligence in order to boost internal efficiency and productivity.
- Partnership with Google: All employees get instant access to Al tools like Gemini, Gemini Advanced, NotebookLM Plus, and Google Vids.
- Training approach "The Power Is You!": Decentralised training by executives and "Al champions" as multipliers for company-wide knowledge dissemination.
- External Al customer solutions: Investment via the spun-off business unit Koenig & Bauer Kyana (since 1 April 2025) in digital business models and Al-supported customer solutions (e.g. Kyana Assist, Kyana Data).
- Two-pillar strategy: "Al Empower 25" boosts internal efficiency for employees, while Kyana optimises production processes for customers in the printing and packaging industry.



Dive CMD

Kyana: Revolutionary digital platform for the printing industry

Kyana: The world's first digital ecosystem

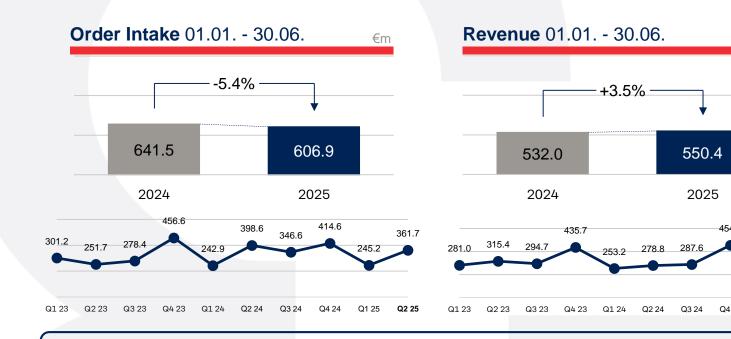
- Launch in North America: Launch of the new flagship platform after successful beta tests with customers
- Al-powered technology: Uses artificial intelligence and seamless connectivity for future-oriented solutions
- Optimization of processes: Increases operational efficiency and unlocks the full potential of automation
- Future security for customers: Enables companies to future-proof their business models in various printing areas (packaging, labels, commercial printing, corrugated cardboard)

What Kyana means to our customers

- Maximum efficiency: Data-based decisions for unimagined performance improvements
- Competitive advantage: Unique connectivity of all devices and revolutionary insights
- Digital Transformation: Koenig & Bauer is pioneering a smart, connected and more engaging future of printing



Business Performance in the Group





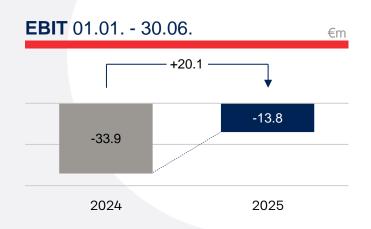


The **order intake** at €606.9m was 5.4% below the previous year. This is a solid performance given the muted demand in the wake of the uncertainties surrounding US tariffs and the high volume of orders around drupa in the previous year.

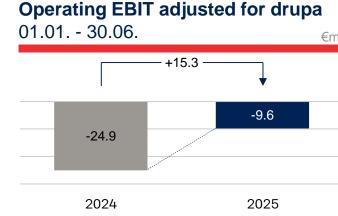
€m

- Group revenue increased by 3.5% year-on-year to €550.4m, to which both segments contributed with an increase in revenue.
- At €1,096.3m as of 30 June 2025, the **order backlog** was +7.4% higher than the previous year's figure, marking the highest half-year figure in the company's recent history. It serves as a solid foundation for the second half of the year 2025 and beyond, but is not evenly distributed across all business areas.

Business Performance in the Group





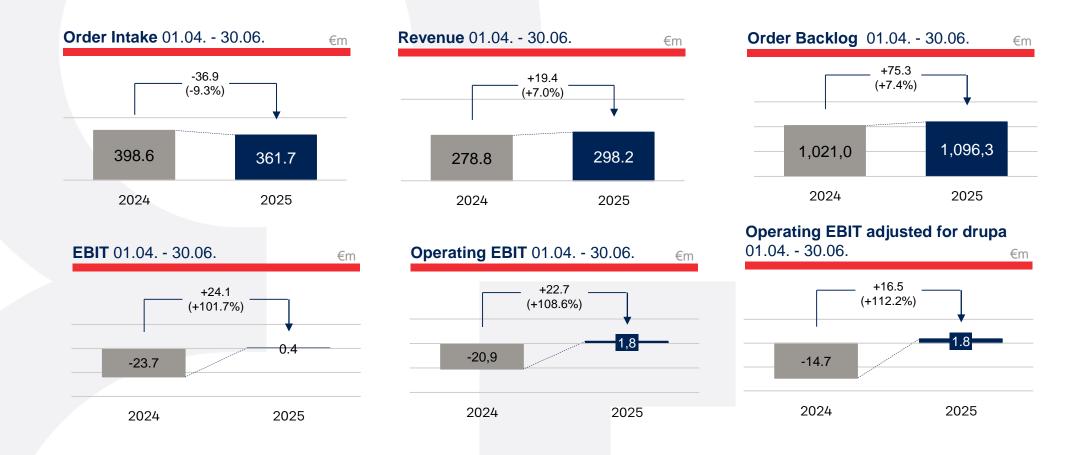




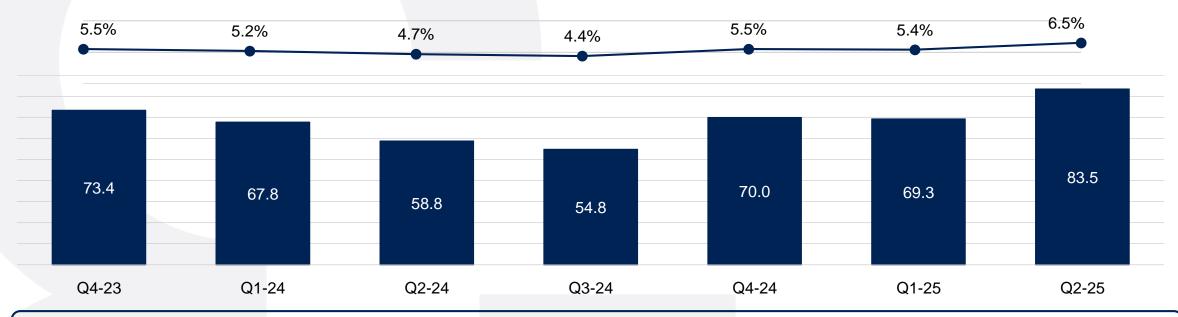
- Group EBIT improved by €20.1m to €-13.8m in a half-year comparison, an increase of +59.3%. After a subdued first quarter of €-14.2m, which is typical for the mechanical engineering industry, EBIT increased to €0.4m in the second quarter.
- In addition to a positive volume effect of €4.3m, a positive other operating effect of €10.9m in particular contributed to the improvement in earnings. In addition to a mix and price effect, this also includes the planned gross cost savings from "Spotlight".
- In the first half of 2025, extraordinary expenses amounted to €4.2m (~ €2.8m in Q1, ~ €1.4m in Q2), whereas extraordinary expenses in 2024 amounted to €9.0m (€6.2m drupa, €2.8m Spotlight).

// 03 Figures Q2 2025

Business Performance in the Group



Operating EBITDA LTM and EBITDA Ratio (operational)



- 3
- Stronger increase in operating performance at EBITDA level compared to the increase at EBIT (after depreciation and amortization) level.
- The high level of investment in new products and platforms in recent years is also evident here.
- Operating profitability before depreciation is again above the 2023 level.
- Current EBITDA ratio (operational) at 6.5%.

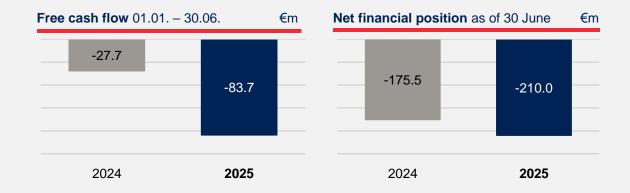
Group Income Statement

€m	H1 2024	in %¹	H1 2025	in %¹	∆ in %
Revenue	532.0		550.4		3.5
Cost of sales	-404.5	-76.0	-413.0	-75.0	-2.1
Gross profit	127.5	24.0	137.4	25.0	7.8
Research and development costs	-28.0	-5.3	-22.9	-4.2	18.2
Distribution costs	-83.1	-15.6	-75.0	-13.6	9.7
Administrative costs	-49.5	-9.3	-53.6	-9.7	-8.3
Other operating income and expenses	-1.2	-0.2	0.3	0.1	125.0
Other financial result	0.4	0.1			-100.0
Earnings before interest and taxes (EBIT)	-33.9	-6.4	-13.8	-2.5	59.3
Interest results	-12.7	-2.4	-13.1	-2.4	-3.1
Earnings before taxes (EBT)	-46.6	-8.8	-26.9	-4.9	42.3
Income tax expense	-2.7	-0.5	-3.9	-0.7	-44.4
Net loss	-49.3	-9.3	-30.8	-5.6	37.5

- At €550.4m, **Group revenue** was 3.5% above the previous year's figure (previous year: €532.0m).
- **Gross profit** increased by 7.8% to €137.4m in the period under review, resulting in a gross margin of 25.0% (previous year: 24.0%).
- **R&D expenses** amounted to €22.9m (previous year: €28.0m), down €5.1m on the previous year's level, primarily due to the consistent go-to-market approach for products.
- Selling expenses decreased by €8.1m to €75.0m (previous year: €83.1m), mainly due to the costs incurred for drupa in the previous year.
- Administrative expenses rose to €53.6m due to general price increases of €+1.8m (rent, leases, IT leasing, insurance), changes in provisions of €+2.0m (personnel and outstanding invoices) and other items of €+0.3m.
- The **balance of other expenses and income** and the **financial result** was €0.3m, after -€0.8m in the previous year.
- In total, this resulted in an **EBIT** of €-13.8m (previous year: €-33.9m), equivalent to an **EBIT** margin of -2.5%, compared to -6.4% in the previous year.
- At €-13.1m, the **interest result** was slightly above the previous year year's figure of €-12.7m. The delta of €+0.4m resulted from a higher drawing on our guarantee line (high order backlog) and could not be fully offset by lower interest rates on our credit lines. This resulted in **EBT** of €-26.9m (previous year: €-46.6m).
- After income taxes of €-3.9m, the consolidated net loss was €-30.8m (previous year: €-49.3m). This translates to proportionate earnings per share of €-1.86 (previous year: €-2.99).

19 1 in % to revenue KOENIG & BAUER

Financial and asset position





- In total, free cash flow amounted to €-83.7m (previous year: €-27.7m).
 The decline is due to a €46.2m increase in NWC compared to year-end 2024, whereas in H1 2024, NWC was reduced by €21.5m compared to year-end 2023.
- After deducting bank liabilities of €271.3m, the net financial position amounted to €-210.0m (previous year: €-175.5m).

- **Net working capital** stood at €340.4m as of 30 June 2025 (previous year: €357.5m).
- As of 30 June 2025, **equity** stood at €321.3m and the **equity** ratio at 22.8% (previous year: €364.6m and 24.4%).

* NWC in % of revenue LTM, ** Equity ratio KOENIG & BAUER

Group cash flow statement

€m	H1 2024	H1 2025
Earnings before taxes	-46.6	-26.9
Non-cash transactions	24.5	24.8
Gross cash flow	-22.1	-2.1
Changes in inventories, receivables, other assets	-36.2	-77.6
Changes in provisions and payables incl. interest and income tax payments/refunds	57.7	14.4
Cash flow from operating activities	-0.6	-65.3
Cash flow from investing activities	-27.1	-18.4
Free cash flow	-27.7	-83.7
Cash flow from financing activities	42.3	14.0
Change in funds	14.6	-69.7
Effect of changes in exchange rates/consolidated companies	1.4	-2.7
Funds at beginning of period	96.4	133.7
Funds at end of period	112.4	61.3

- The gross cash flow was €-2.1m (previous year.: €-22.1m).
- The **cash flow from operating activities** was -€65.3m (previous year: -€0.6m). This development was mainly due to a sharper increase in inventories and receivables compared to the prior-year period, as well as a decline in advance payments received.
- At -€18.4m, cash flow from investing activities was lower (previous year: -€27.1m) due to restraint in investment.
- In total, free cash flow amounted to -€83.7m (previous year: -€27.7m).
- Cash flow from financing activities amounted to €14.0m (previous year: €42.3m), which was influenced not only by the change in liabilities to banks but also by payments to and received from a financial services provider.
- At the end of June 2025, **cash and cash equivalents** stood at €61.3m (previous year: €112.4m).
- Adjusted for bank liabilities of €271.3m, the **net financial position** was -€210.0m (previous year: -€175.5m).

Group balance sheet

in€m	31.12.2024	30.06.2025
Assets		
Non-current assets		
Intangible assets, property, plant and equipment	402.4	396.8
Investments and other financial receivables	17.6	18.1
Investments accounted for using the equity method	13.6	12.9
Non-current other assets	3.8	3.0
Deferred tax assets	95.3	92.0
	532.7	522.8
Current assets		
Inventories	368.9	406.8
Trade receivables	142.1	131.4
Other financial receivables	57.3	74.4
Current other assets	176.1	206.0
Securities	4.0	04. Feb
Cash and cash equivalents	133.7	61.3
Assets held for sale	7.9	3.1
	890.0	887.2
Balance sheet total	1,422.7	1,410.0

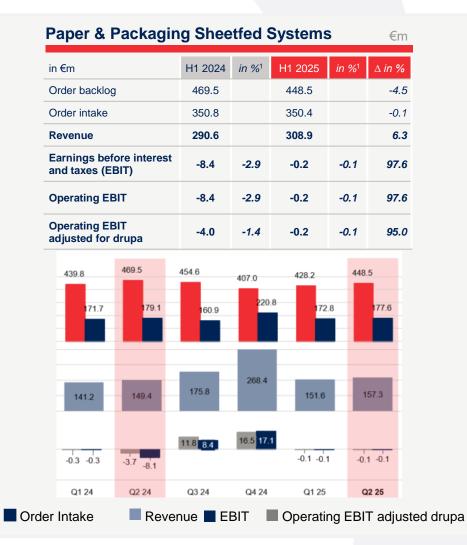
30.06.2025	31.12.2024	in€m
		Equity and liabilities
		Equity
43.0	43.0	Share capital
87.5	87.5	Share premium
190,3	199.9	Reserves
320,8	330.4	Equity attributable to owners of the Parent
0.5	0.8	Equity attributable to non-controlling interests
321,3	331.2	
		Liabilities
		Non-current liabilities
98.3	105.3	Pension provisions and similar obligations
30.8	30. Jul	Other provisions
200.8	240.9	Bank loans
27.4	29. Mai	Other financial payables
3.5	03. Jul	Other liabilities
83.6	74.9	Deferred tax liabilities
444.4	485.0	
		Current liabilities
89.8	111.0	Other provisions
79.6	72.2	Trade payables
70.5	20.9	Bank loans
105.2	96.7	Other financial payables
299.2	305.7	Other liabilities
644.3	606.5	
1,410.0	1,422.7	Balance sheet total

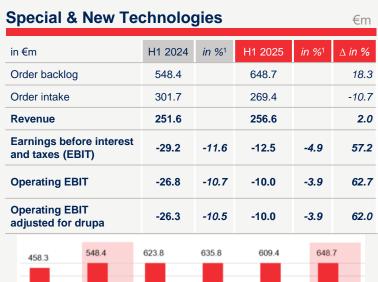
- 1. In the period under review, €16.0m (previous year: €31.7m) was invested in **property, plant and equipment and intangible assets** for construction and IT projects.

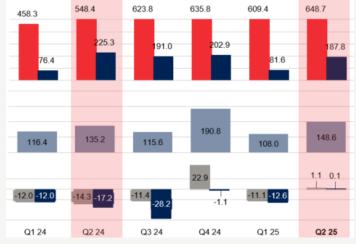
 Capital spending includes capitalised development costs €3.9m (previous year: €21.6m). This was accompanied by depreciation and amortisation expense of €21.3m (previous year: €21.6m).
- Current assets decreased by €2.8m compared to 31 December 2024 to €887.2m (previous year: €890.0m). Inventories rose by €37.9m and other assets increased by €29.9m. This was offset by a €10.7m reduction in trade receivables and a €72.4m reduction in cash and cash equivalents.
- 3. The Group net loss was a major contributor to the reduction in **equity** to €321.3m; accordingly, the **equity ratio** fell to 22.8% (previous year: 24.4%; 31 December 2024: 23.3%). In line with the slight increase in the discount rate for domestic pensions from 3.5% as of 31 December 2024 to 3.8% as of 30 June 2025, **pension provisions** decreased by €7.0m to €98.3m (previous year: €105.3m).
- Non-current liabilities decreased by €40.6m, mainly due to the reclassification of financial liabilities as current. Accordingly, current liabilities increased and were thus €37.8m above the previous year's figure.

// 04 Segment Report

Order Backlog







23 1 in % to revenue KOENIG & BAUER

// 05 Forecast & Key Messages

Update: Uniform customs tariffs cap

- Subject to the approval of all EU member states, a uniform tariffs cap of 15% will apply to the vast majority of EU exports to the US from 1 August 2025. A 50% tariff will continue to apply to steel and aluminium. However, this only affects a few materials used by Koenig & Bauer.
- As a result, our machines and systems will become more expensive in the US in future. In addition, the current EUR/USD development will result in a further price increase for our machinery in the US.
- Koenig & Bauer generated around 29% (previous year: around 23%) of its revenue in North America in the 2024 financial year (H1-25: 20.5%; H1-24: 28.1%) and continues to consider this market strategically important.
- Thanks to its broad positioning in various markets and ongoing efficiency improvements, Koenig & Bauer considers itself well equipped to respond flexibly to potential market risks and further strengthen its competitiveness. The company pursues a strategic and flexible approach in order to be able to react quickly to changing economic conditions and secure its market position in the long term.



// 05 Forecast & Key Messages



- geopolitical developments
- trade policy uncertainties
- macroeconomic conditions

2025 Guidance confirmed: Slight revenue growth to €1.3bn; Increase in operating EBIT to a range of €35 – €50m.

Koenig & Bauer's strategic outlook confirmed: revenue of up to €1.5 billion with an operating EBIT margin of 5-6%; further significant progress towards this goal already expected in 2026.

A more precise guidance to be published at the beginning of 2026, once there is a clearer view of the macroeconomic developments, particularly in the USA.

The forecasts are based on the assumption that external conditions will not deteriorate significantly from their current level. The following external factors play a decisive role in this regard: geopolitical developments, trade policy uncertainties and macroeconomic conditions. In addition, the forecast remains dependent on internal business development and the successful implementation of strategic initiatives.

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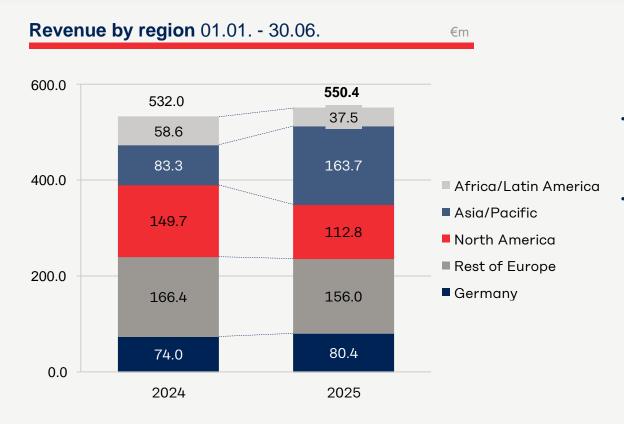
Figures H1 2025

BACKUP

we're on it.

// Regional Report

Revenue by region first half 2025



- The **Group export ratio** contracted slightly from 86.1% to 85.4%. The share of revenue from the rest of Europe fell to 28.3% (previous year: 31.3%), North America to 20.5% (previous year: 28.1%), and Latin America and Africa to 6.8% (previous year: 11.0%).
- In contrast, Germany recorded growth with a revenue share of 14.6% (previous year: 13.9%), and Asia/Pacific with 29.7% (previous year: 15.7%).

// 04 Segment Report

Reporting of the former Digital & Webfed segment



28 1 in % to revenue KOENIG & BAUER

Koenig & Bauer - Financial Calendar

6 August 2025 Interim report on the 2nd quarter 2025

5 November 2025 Statement on the 3rd quarter 2025

26 March 2026 Annual Report 2025

6 May 2026 Statement on the 1st quarter 2026

17 June 2026 Koenig & Bauer AG Annual General Meeting

6 August 2026 Interim report on the 2nd quarter 2026

12 November 2026 Statement on the 3rd quarter 2026

Subject to change.



KOENIG & BAUER

Disclaimer:

This presentation contains forward-looking statements about the business. financial performance and earnings of the Koenig & Bauer Group. These statements are based on assumptions and projections resting on currently available information and present estimates. They are subject to a multitude of uncertainties and risks. While management believes them to be accurate, the impact of external factors beyond its control, such as changes in the economy, exchange rates and in our industry, may give rise to a different outcome from that projected. In particular, the outlook does not include meaningful portfolio effects and influences related to legal and regulatory matters. It also depends on ongoing earnings growth and the absence of disruptive temporary market changes. The actual course of business may therefore deviate substantially from the expected development. Koenig & Bauer therefore accepts no liability for transactions based on these forecasts, nor does it undertake any obligation to update forward-looking statements beyond that required by law.

Koenig & Bauer AG www.koenig-bauer.com

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